

## Message Text

CONFIDENTIAL

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15

ACTION EUR-25

INFO OCT-01 ISO-00 SS-20 NSC-07 TRSE-00 INR-10 CIAE-00

EB-11 COME-00 SAM-01 SP-03 SAJ-01 CIEP-02 STR-08

DRC-01 RSC-01 PRS-01 AS-01 /093 W

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R 121056Z JUN 74

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 9758

C O N F I D E N T I A L MOSCOW 8993

C O R R E C T E D C O P Y FOR CLASSIFICATION (CONFIDENTIAL VICE  
SECRET)

E.O. 11652 GDS

TAGS: ETRD, UR, US

SUBJ: CHEMICO REACHES AGREEMENT WITH SOVIETS ON FOUR AMMONIA  
PLANTS

REF: MOSCOW 8188

1. CHEMICO PRESIDENT JOHN CLARKE AND USSR MINISTER OF  
CHEMICAL INDUSTRY KOSTANDOV REACHED AGREEMENT JUNE 11 ON ALL BASIC  
ELEMENTS OF CONTRACT FOR SALE OF FOUR AMMONIA PLANTS TO BE CON-  
STRUCTED AT TOGLIATTI. AGREEMENT WAS, AS CLARKE SUBSEQUENTLY  
INFORMED COMMATT, "SEALED WITH HANDSHAKE." CHEMICO TEAM WILL  
REMAIN IN MOSCOW TO CONCLUDE NEGOTIATIONS ON REMAINING TECHNICAL  
DETAILS. CLARKE SCHEDULED DEPART MOSCOW JUNE 12 AND WILL RETURN  
ON OR ABOUT JUNE 19 FOR FORMAL SIGNING OF CONTRACT.

2. COMMENT: CHEMICO ESTIMATES TOTAL VALUE OF CONTRACT AS SLIGHTLY  
IN EXCESS OF \$200 MILLION. AS SUCH, IT IS BY FAR LARGEST SINGLE  
US-SOVIET CONTRACT FOR SALE OF INDUSTRIAL EQUIPMENT. CLARKE REPORTED  
THAT SOVIETS WERE CLEARLY ANXIOUS TO WRAP UP NEGOTIATIONS PRIOR TO  
PRESIDENT'S ARRIVAL AND THAT THIS FACTOR WAS PLUS FOR CHEMICO.  
IN VIEW FACT THAT CONTRACT NOT YET SIGNED, CLARKE HAS ASKED THAT  
NEWS OF CHEMICO'S AGREEMENT BE VERY CLOSELY HELD.

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STOESSEL

NOTE BY OC/T: EXDIS CAPTION REMOVED PER S/S-STATE 132742.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ECONOMIC COOPERATION, CHEMICAL INDUSTRY, CONSTRUCTION, BUSINESS FIRMS, AMMONIA, NEGOTIATIONS, CONTRACTS, INDUSTRIAL PLANTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 JUN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** izenbei0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974MOSCOW08993  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740162-0886, D740151-0849  
**From:** MOSCOW  
**Handling Restrictions:** n/a  
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**Line Count:** 64  
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**Office:** ACTION EUR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** SECRET  
**Original Previous Handling Restrictions:** EXDIS  
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**Previous Classification:** SECRET; CONFIDENTIAL  
**Previous Handling Restrictions:** EXDIS  
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**Review Content Flags:**  
**Review Date:** 06 JUN 2002  
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30 JUN 2005

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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CHEMICO REACHES AGREEMENT WITH SOVIETS ON FOUR AMMONIA PLANTS  
**TAGS:** ETRD, UR, US, CHEMICO, (CLARKE, JOHN)  
**To:** STATE SS  
**Type:** TE  
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